



## Empirix At A Glance

<b>Headquarters:</b>	20 Crosby Drive, Bedford, MA, 01730; 781-266-3200
<b>Number of Employees:</b>	270+ worldwide
<b>Main Offices:</b>	Bedford, MA USA; London, UK; Tokyo, Japan.
<b>Website:</b>	www.empirix.com
<b>Ownership:</b>	Privately held; venture funded primarily by Matrix Partners and Lehman Brothers Venture Capital.
<b>Customers:</b>	Hundreds of world-renowned organizations depend on Empirix to meet their testing and monitoring needs, including Alcatel-Lucent, AT&T, Barclay's Bank, British Telecom, Cisco, France Telecom, NTT, Sprint, T-Com, WellPoint, and West Corporation. All of the world's top Network Equipment Manufacturers and nine of the top ten Service Providers are Empirix customers, as well as most of the Fortune 100 companies.
<b>Partners:</b>	Empirix builds commercial success by focusing on important and effective partnerships. Our partners include: Accenture, Avaya, Broadsoft, Cisco, Genesys, IBM, Nortel, Nuance, Oracle/Siebel and Sonus.

### Management:

<i>Executive</i>		<i>Prior Experience</i>
<b>Gregor N. Ferguson</b>	Chairman and Chief Executive Officer	Quallaby, Cadia Networks, Xyplex, Microcom
<b>Mark Armstrong</b>	Vice President, North American Sales	Teradyne
<b>Ray DeZeno</b>	Chief Financial Officer	Tatara Systems, Quallaby, Cadia Networks, Xyplex
<b>J.D. Doyle</b>	Vice President, Engineering	Teradyne, Digital Equipment Corporation
<b>Gordon Eddy</b>	Senior Director, Product Management and Marketing	Teradyne
<b>L. Philip Odence</b>	Vice President, Business Development and Contact Center Business	High Performance Systems, Teradyne
<b>Kazumasa Watanabe</b>	Vice President, Voice Business, Japan	Nortel-Japan, 3Com-Japan, Digital Equipment Corporation
<b>Jeffrey Weil</b>	Vice President, Services and Support	Frictionless Commerce, Progress Software Corporation

**About Empirix:** Empirix's award-winning, Hammer testing and monitoring products as well as services help organizations successfully transition to new Voice technologies including Unified Communications, IP Contact Centers, VoIP, NGN and IMS-based networks. Empirix is the only company with expertise that spans the evolution of these advanced technologies across multiple markets - from testing in R&D labs through monitoring the end-user experience. For over a decade, hundreds of quality-conscious network equipment manufacturers, service providers and enterprises worldwide have trusted Empirix's solutions to reduce the time and cost of integrating new technologies into existing environments.

**PR Contact:** Jenny Viscarolasaga, Principal  
Two Roads Communications  
617-331-4944, jenny@tworoadscommunications.com